

# **Frequently Asked Questions**

# Amway<sup>™</sup> Core Plus<sup>+</sup> Programme - Performance Year 2024

Europe, Ukraine, Southern Africa, Australia and New Zealand

#### **BRONZE RESTART**

 Would I still be eligible to restart if I graduate from Bronze Foundation Incentive<sup>+</sup> (BFI) or Bronze Builder Incentive<sup>+</sup> (either 12 payments or 18 months) in Performance Year 2024 (PY24)?

Yes, graduates in PY24 can participate in restart depending on their highest qualification in PY23 (for BFI must have not reached 15% in the PY23; for BBI must have not reached Silver Producer in the PY23). Please note that the last month of graduation can be August 2024. For example, if you reach 12 payments or 18 months in January 2024, you'll restart in February 2024. But if you'll reach 12 payments or 18 months in August 2024 you aren't going to be eligible for a restart.

#### **BRONZE BUILDER CONSISTENCY PAYMENT**

- 1. If I will reach 12 BBI payments in November 2023 will I be eligible to receive a one-time consistency payment? In other words, are BBI payments from PY23 counted or only BBI
- 2. payments from PY24 will be counted for this incentive?
  - Yes, you will receive a 12-month BBI Consistency payment if you will reach 12 BBI payments in November 2023. BBI payments from the previous year are counted for this incentive as long as there are still within the 18-month duration period.
- 3. Do 6 or 12 BBI months need to be consecutive to qualify for a Consistency payment? No, they don't need to be consecutive.
- **4.** What are the fixed payments amounts for 6 and 12 BBI months?

  Amounts will be calculated for each market proportionally to local PV/BV ratios. (500 USD will equal 6 and 1000 USD will equal 12 BBI payments adapted to local currencies.

## TWO-TIME CASH INCENTIVES\* (TTCI)

1. If an ABO reaches a new Diamond this PY23, he will get a Year 1 payment based on the current PY23 schedule (25% in EU/SA and 75% in ANZ). But what amount he will get next year, in PY24 if he requalifies?

All requalifiers in PY24 (Year 2 payment) will get 75% in EU/SA and 25% in ANZ. New qualifiers in PY24 (Year 1 payment) will get 50%.

- 2. Will TTCI amounts for PY24 be adjusted to local currency?
  - As every PY local TTCI amounts will be calculated based on PV/BV ratios for each market, in the same way, it has been in previous years.
- 3. What would be the amount for the new Gold Producer TTCI in PY24?
  500 USD adapted to local currency. Local amounts will be calculated for each market proportionally to local PV/BV ratios.





## **Terms and Conditions**

Only Amway Business Owners, who have sufficient registration of their business activity with the local state and tax authorities, are eligible to receive bonuses and cash incentives as well as any income deriving from retailing products or intermediation of the sale of products. Be aware that the terms of this programme may be revoked, cancelled, modified, or conditioned by Amway at any time, at its sole discretion. Prior to approving qualification, Amway may track and verify volumes leading to ABO's qualification throughout the period of qualification and up to and including the time the award or bonus is to be disbursed to ensure that the qualification is earned in accordance to the Amway Rules of Conduct and Amway Policies, which can be found on Amway Online. This website also includes the "Amway Principles on Qualification" document, providing information regarding how the Amway Rules of Conduct are enforced. In addition to the performance criteria and adherence to the Amway Rules of Conduct, ABOs must be in good standing and not in breach of their ABO contract with Amway throughout the period of qualification and up to and including the time the award or bonus is to be disbursed.

